

Export your product to the European Union with the EXPORT HELPDESK

<http://exporthelp.europa.eu/>



European Commission
External Trade

Would you like to export your products to the European Union? The Export Helpdesk (EH) database is your first-stop-shop.

It is a free online service accessible from all over the world: all you need is a computer with internet connection. This fact sheet provides you with a model query on how to use it efficiently.

Important note: The Export Helpdesk is reserved exclusively to goods and is not available for services

About the Export Helpdesk	<p>Read first this section in order to have an overview of the Export Helpdesk and of the services it offers. For further details before you start your research, you may also wish to read the Introduction page of each of the following sections: Requirements and Taxes, Import Tariffs, Preferential Arrangements and Trade Statistics.</p>	
1. Look for the customs code corresponding to your product		
	<p>In the following sections :</p> <ul style="list-style-type: none"> • Requirements and Taxes • Import Tariffs • Trade Statistics <p>click on the "Browse" or Search" button to select your product code.</p>	<p><i>Let us imagine the following example: an exporter from Armenia would like to export freshwater crayfish to France.</i></p> <p><i>Freshwater crayfish is classified with the combined nomenclature (CN) code: 03062910.</i></p>
2. Find the general as well as specific import requirements applicable to your product		
Requirements and taxes	<p>Read first the Overview on import procedures. You will find information on the import requirements applicable to the selected product :</p> <ul style="list-style-type: none"> • General requirements for all products (documents required for customs clearance) • Specific requirements applicable to your product (health control, marketing, labelling, technical standards, etc.) • VAT and other excise duties applicable in the EU Member States 	<p><i>What are the regulations on animal health control, labelling, or organic production, etc.?</i></p> <p><i>What are the VAT rates applicable when crayfish originating from Armenia enters France?</i></p>
3. Determine the import tariffs applicable to your product		
Import Tariffs	<p>Fill out the input form.</p>	<p><i>Armenia benefits from the incentive arrangement for sustainable development and good governance under the Generalised System of Preferences, called GSP+. Under the GSP+, the import tariff for freshwater crayfish is of 0 %.</i></p>
4. Identify the proof of origin document required and the rules of origin to be respected		
Preferential arrangements	<p>Consult the relevant sub-sections and select the regime applicable to your country.</p> <p>Go to the section on "Documents you need" and select the appropriate regime. This section will provide you with information on the proof of origin necessary in order to benefit from the tariff preference.</p> <p>Finally go to the input form on Rules of origin and select the appropriate regime.</p>	<p><i>Under the sub-section "Documents you need", you will find, when selecting GSP, the proofs of origin under the GSP.</i></p> <p><i>The exporter will learn that in order to benefit from reduced tariff rate, a certificate of origin 'Form A' is necessary.</i></p> <p><i>Our exporter will also be able to know the conditions to be met for crayfish to be classified as "originating" from Armenia.</i></p>
5. Carry out your own market prospection		
Trade Statistics	<p>Determine the trade flows of your product by filling out the input form. You may select a few years, as well as a few indicators (import value and/or import quantity)</p>	<p><i>In 2008, the EU imported € 1,997,300 worth of freshwater crayfish from Armenia. The first export market in the EU for this product was France.</i></p>
6. Find useful contacts		
Links	<p>By consulting the links section, you will find lists of EU customs authorities, EU Chambers of Commerce, trade and professional associations as well as links to business-to-business platforms or business directories.</p>	